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November 16, 2010

EaglePointe Construction  
Dave Shea, President  
P.O. Box 8207  
Spokane, WA 99203

To whom it may concern,

It is with great confidence that I unconditionally recommend EaglePointe Construction. I don't do this lightly, but my recommendation is based on my experience with Dave Shea and his team over the last twelve years.

During that time period, Dave has built a complicated and unique home for me in Spokane. This home was designed by the well named architect, Tom Kundig from Olson, Sundberg, Kundig, Allen Architects in Seattle. It has a number of unique features; including concrete tilt up walls, glass stairway, and indoor pool. The job was completed in 1 ½ years and the architects expected it would take 2 ½ to 3 years. It was finished early and within budget. Since then Dave has done a very extensive remodel of our home on Coeur d'Alene Lake; as well as remodeling three additional homes in that time period. Again, these jobs were very difficult. They involved a lot of decisions, and I felt that EaglePointe Construction was looking out for my best interest.

Things that are unique at EaglePointe Construction are as follows:

1. Honesty – In the eleven years I have worked with Dave Shea and his crew there hasn't been a single time I had to question their honesty. There wasn't a wrong billing and everything has always been open and above board.
2. Trust – Trust is a big thing in building. Even though I am an Engineer, I am certainly not a builder; with EaglePointe and their people I had complete trust in what they have done. I know they are always looking out for my best interest. This is unique.
3. Competence – All of these jobs were extremely complicated. Tom Kundig did the design for our house in Spokane; as well as our house on Coeur d'Alene Lake. He is a very innovative sought after architect. What he designs is always unique and because of this it takes a very competent builder to meet his exact specifications. Tom would join me in recommending EaglePointe for all the reason I have outlined.
4. On both these projects, my wife and I worked very closely with the building superintendents. These have been fine people who, again, worked to meet our needs and not to inflate costs or maximize profits. Because of our relationship with both the superintendents, the construction projects did not have the horrors that you normally hear about. We enjoyed both superintendents and over the period of building they became our friends not our adversaries. Again, I think this is unique.

A little bit of my background. I am the President of a small manufacturing company with a number of global sites. We typically build our own plants and because of this I do have some familiarity with construction. I am certainly not an expert, but I think I have sufficient knowledge and background to confidently make this recommendation.

Obviously, because you are reading this letter you are considering using EaglePointe Construction in order to meet your building needs. Should you require further information as to why I feel so confident about this firm's work, I would welcome you to either call me (509) 921-2852 – work, or visit any of the five homes EaglePointe has built for us. I know you will be impressed and the inspections will give you sufficient confidence to also pick EaglePointe for your building needs.

Thank you.

Very truly yours,

A handwritten signature in black ink, appearing to read "Allan G. Roy". The signature is written in a cursive, flowing style.

Allan G. Roy  
President